




Does Microfinance Reduce Poverty in Bangladesh? New Evidence from Household Panel Data

Katsushi S. Imai & MD. Shafiul Azam


To cite this article: Katsushi S. Imai & MD. Shafiul Azam (2012) Does Microfinance Reduce Poverty in Bangladesh? New Evidence from Household Panel Data, Journal of Development Studies, 48:5, 633-653, DOI: [10.1080/00220388.2012.661853](https://doi.org/10.1080/00220388.2012.661853)

To link to this article: <https://doi.org/10.1080/00220388.2012.661853>



 View supplementary material 

 Published online: 07 Jun 2012.

 Submit your article to this journal 

 Article views: 1812

 View related articles 

 Citing articles: 43 View citing articles 

Does Microfinance Reduce Poverty in Bangladesh? New Evidence from Household Panel Data

KATSUSHI S. IMAI & MD. SHAFIUL AZAM

Economics, School of Social Sciences, University of Manchester, UK

Final version received October 2011

ABSTRACT *The study examines whether loans from microfinance institutions (MFI) reduce poverty in Bangladesh drawing upon the nationally representative household panel with four rounds from 1997 to 2004. The effects of general microfinance loans and loans for productive purposes on income, food consumption and women's Body Mass Index are estimated. Overall effects of MFI loans on income and food consumption were positive and the purpose of the loan is important in predicting which household welfare indicator is improved. Alternative estimation methods confirm a positive impact of MFI loans on food consumption growth, which supports the poverty reducing effects of microfinance in Bangladesh.*

I. Introduction

The idea that microfinance helps poor people build businesses, increase their income and exit poverty has turned into a global movement, the so-called 'microfinance revolution', in the fight against poverty over the last three decades. This is reflected in the significant increase of donor countries' investment in microfinance. The poor tend to have limited access to services from formal financial institutions in less developed countries due to, for example, (i) the lack of physical collateral; (ii) the cumbersome procedure to start transactions with formal banks, which would discourage those without education from approaching the banks; and (iii) lack of supply of credit in the rural areas related to urban biased banking networks and credit allocations. The hallmark of microfinance revolution is the system of group lending based on the joint liability or 'social capital' of groups which would guarantee to repay loans.¹ Here the poor with no physical collateral are allowed to form a group to gain access to credit and the repayment rate is kept high because of, for example, mutual monitoring, sanction against non-repayment of the member or incentives to retain the individual reputation or credit within a community (for example, Armendáriz and Morduch, 2005; Besley and Coate, 1995; Ahlin and Townsend, 2007).

The last 30 years witnessed a phenomenal growth in microfinance sectors serving about 40 million clients with an outstanding loan portfolio of US\$17 billion in mid-2006 and the projected market size could be around US\$250–300 billion in the near future (Ehrbeck, 2006). However,

Correspondence Address: Katsushi Imai, Economics, School of Social Sciences, University of Manchester, Arthur Lewis Building, Oxford Road, Manchester M13 9PL, UK. Email: katsushi.imai@manchester.ac.uk

An Online Appendix is available for this article which can be accessed via the online version of this journal available at <http://dx.doi.org/10.1080/00220388.2012.661853>

ISSN 0022-0388 Print/1743-9140 Online/12/050633-21 © 2012 Taylor & Francis
<http://dx.doi.org/10.1080/00220388.2012.661853>

the argument that microfinance responds to the derived demand for borrowing to support self-employment and small business has come under intense scrutiny in recent years. Even the hard core of pro-microfinance researchers now broadly agree that attention should be drawn to both supply and demand sides of microfinance in order for the sector to have noticeable poverty reducing effects. Micro-enterprises 'need a vibrant, well functioning domestic market itself that encompasses enough people with enough money to buy what these enterprises have to sell' (Pollin, 2007: 2). Moreover, as noted by Bateman and Chang (2009), microfinance neglects the crucial role of scale economies and produces an oversupply of inefficient micro-enterprises that could undermine the development of more efficient small and medium industries (SMEs) that would be potentially able to reduce unit costs and register productivity growth in the long run. However, shifting donor funds away from very small groups or enterprises (target microfinance institutions) to SMEs could imply the neglect of the very poor who are credit constrained. The development agencies of donor countries or government will have to make sure that the benefits to programme participants are sustainable and large enough to make a dent in the poverty of participants and society at large.

Bangladesh has recorded a modest 4–6 per cent growth within a stable macroeconomic framework in recent years. Poverty has shown a consistent decline in incidence over time, especially in rural areas. However, aggregate poverty rates still remain dauntingly high. According to the estimates based on the Household Income and Expenditure Surveys (HIES) of the Bangladesh Bureau of Statistics, poverty head count ratio declined from 58.8 per cent in 1991 to 48.9 per cent in 2000 and 40.0 per cent in 2005. So poverty has declined on average just above one percentage point a year since the 1990s. The observed improvement holds true for the distributionally sensitive poverty measures: the poverty gap ratio reduced from 17.2 per cent to 12.9 per cent and the squared poverty gap ratio from 6.8 per cent to 4.6 per cent from 2000 to 2005. The situation of the poorest improved, but many very poor remain given inequality among the poor even in 2005. The rural head count ratio fell from 52.3 per cent in 2000 to 43.8 per cent in 2005. However, the absolute number of people living below the poverty line rose, from 55 million in 2000 to 56 million people in 2005. Similarly, hard core poverty remains almost the same (18.8% and 18.7% in 2000 and 2005 respectively). So poverty reduction remains a daunting challenge for Bangladesh.

Bangladesh is credited with the largest and most vibrant microcredit sector in the world. Microcredit programmes are implemented in Bangladesh by a host of formal financial institutions, specialised government organisations and semi-formal financial institutions (nearly 1000 NGOs-MFIs). Furthermore, with a view to coordinating the flow of funds to appropriate use and NGO-MFI activities, the Palli Karma Sahayak Foundation (the Bengali acronym PKSOF translated into English as 'Rural Employment Support Foundation') came into being in 1990. The growth in the MFI sector, in terms of the number of MFIs as well as total membership, was phenomenal during the 1990s and after 2000. The effective coverage is around 17.32 million borrowers. The total amount is 24.25 million due to overlapping – one borrower taking loans from more than one MFI and the extent of overlapping may be as high as 40 per cent (PKSOF, 2006). Out of 17.32 million borrowers covered by micro credit programmes, about 62 per cent were below the poverty line, that is, 10.74 million poor borrowers were covered by MFI programmes. Out of estimated 56 million poor people in 2005, 29.26 million (53%) were supposed to be economically active and potential targets of microfinance operations. Therefore, there was still scope for further extending the coverage of microcredit programmes in 2005 to an approximate 18.52 million borrowers who were poor and economically active but not covered by MFI programmes (Ahmed, 2007).

The main purpose of the present study is to test whether microfinance reduces poverty in Bangladesh drawing upon a nationally representative household panel survey covering four rounds, 1997–1998, 1998–1999, 1999–2000, and 2004–2005. Special attention is drawn to the issue of sample selection or endogeneity associated with participation in microfinance, by applying different household fixed effects models and difference in difference and propensity

score matching (DID-PSM)² to the sample of participants and non-participants of microfinance programmes.

The rest of the article is organised as follows. The next section surveys the literature on poverty and microfinance in Bangladesh. Section III describes briefly the survey design and data. Section IV emphasises the underlying intuition of econometric models and section V summarises the econometric results and findings. The final section offers concluding observations.

II. Literature on Poverty and Microfinance

Despite the data limitations and methodological problems, for example, in dealing with sample selection bias associated with microfinance participation or accounting for unobservable borrower characteristics, there are rigorous studies to assess the impact of microfinance on poverty. The findings of a set of studies summarised by Hulme and Mosley (1996) are somewhat provocative: households with initial higher income (above the poverty line) benefited from microfinance while poorer households (below the poverty line) did not. A majority of those with initial income below the poverty line actually ended up with less incremental income after obtaining microcredit, as compared to a control group which did not get any loans from MFI. Pitt and Khandker (1998) carried out a survey in 1991/92 involving about 1800 households in Bangladesh and found that for every 100 taka borrowed by a woman, household consumption expenditure increased by 18 taka. For a male borrower, the figure was 11 taka. They estimated the poverty reducing effect of three major microfinance institutions in Bangladesh – Bangladesh Rural Advancement Committee (BRAC), Grameen Bank, and Bangladesh Rural Development Board (BRDB). Moderate (ultra) poverty was reduced by about 15 per cent (25%) for households who were BRAC members for up to three years. Similar results were found for Grameen Bank and BRDB members.³

Drawing upon the follow-up survey in 1998/99, Khandker (2005) found strong results at both micro and aggregate levels: microcredit contributed to reducing poverty among poor borrowers and within the local economy. The impact appears to be greater for households who were initially extremely poor (18 percentage point drop in extreme poverty in seven years) compared to moderate poor households (8.5 percentage point drop). These results differ from earlier evidence that poorer borrowers benefit less because they face constraints in investing the loan in a high-return activity (Wood and Sharif, 1997). The finding that better-off households benefit more was supported by case-study evidence (Farashuddin and Amin, 1998) and by comparing participants of credit programmes that cater to different socio-economic groups (Montgomery et al., 1996).

The general conclusions of Pitt and Khandker (1998) and Khandker (2005) are that microcredit was effective in reducing poverty, especially when borrowers were women, and the extremely poor benefited most in 1998/99. In contrast, Zaman (1998) suggests a threshold level of credit above which a household gains more in terms of increases in income. Microcredit appears to benefit the poor but evidence is mixed on whether poorer or richer benefit more.

Using the same data as Pitt and Khandker (1998) and Morduch (1998) with propensity score matching (PSM) to identify treatment effects and account for endogenous programme placement, Chemin (2008) found that microfinance had a positive impact on participants' expenditure, supply of labour and male/female school enrolment.⁴ We extend Chemin (2008) in three ways. First, we use more recent and rich data for a panel of households in Bangladesh from 1997 to 2005 to examine the effects of microfinance participation on household welfare, in terms of log per capita household income, food consumption and women's body mass index (BMI). Second, while we also apply PSM to each cross-section component of the panel, we utilise the longitudinal nature of the data by applying different versions of a household fixed effects model and difference in difference (DID-PSM). Third, we consider if effects differ according to the purpose of loans from MFIs (whether for productive purposes or not).⁵

III. Design of Survey and Data

(a) *Details of Survey*

The four-round panel survey was carried out by the Bangladesh Institute of Development Studies (BIDS) for Bangladesh Rural Employment Support Foundation (PKSF) with funding from the World Bank. All four rounds of the survey were conducted during the December–February period in 1997–1998, 1998–1999, 1999–2000, and 2004–2005. The survey covered a sample of 13 PKSF Partner Organisations (PO) and over 3000 households in each round distributed evenly throughout Bangladesh so as to obtain a nationally representative data set for the evaluation of microfinance programmes in the country (different districts spanning 91 villages from around 23 thanas).

A sample of villages under each of the selected MFI was drawn through stratified random sampling. The stratification was based on the presence or absence of microfinance activities. The non-programme or control villages were selected from the neighbouring villages. At each PO, six to eight villages were selected depending on the availability of control villages. In selecting survey households, the universe of households in the programme villages drawn from the census was grouped according to their eligibility status. A household is said to be eligible if it owns 50 decimals (half an acre) or less of cultivable land. Participation status of the household is defined using the net borrowing from a MFI. If a household is not a participant in a given round, the net borrowing is zero for that household. From the village census list, 34 households were drawn from each of the programme and non-programme villages. The proportion of eligible and non-eligible households was kept at around 12:5 and the sample size within the programme and control villages was determined accordingly. The ratio is chosen to reflect the average participants to non-participants ratio of the population in the village. This is the largest and the most comprehensive data of its kind so far in Bangladesh collected with detailed information on a number of socio economic variables, including household demographics, consumption, assets and income, health and education and participation in microcredit programmes.

(b) *Descriptive Statistics and Definition of Variables*

The study uses two different definitions of access: first, whether a household is a client of any MFI and takes loans for general purposes or not, and second, whether a household has actually taken a loan from any MFI for productive purposes or not. The first definition is used to observe the effect of taking general loans from MFI on per capita household income, food consumption and women's BMI and thus on poverty.⁶ It is noted that unlike the first, third and fourth rounds, the second round consumption data are highly aggregated and not comparable with the other rounds. In the case of BMI, comprehensive data are available only for the first and the last rounds (which allows for any effect taking time), while the data on household income are available for all four rounds. The second is concerned with whether the household has taken loans for productive activities (and has an outstanding balance of loans at the time of the survey) leading to an increase in production, for example, starting a small business or other selfemployment activities, like small scale poultry or cattle rearing. Loans used for consumption or other non-productive activities like marriage or dowry are excluded from this category.

Online Appendix 1 provides the descriptive statistics of the variables for the sample households with access to loans from MFI and for those without. As shown by the number of observations, more than a half of the sample household have access to MFI loans. About a half of the borrowers have access to loans from MFI for productive purposes. In general, there is a relatively negligible difference between the descriptive statistics of each variable for the households with and without access to loans from MFIs (or with access to loans from MFIs for productive purposes) and for those without.

The average household size is about six for both categories of households. Heads of the households are categorised into four groups depending on their educational level – illiterate,

completed primary education, secondary education, or higher education. Similarly, occupation of the head of the households is grouped into six distinct categories – farmers, agricultural wage labourers, non-agricultural wage labourers, small business, professionals (which comprises teachers, lawyers, doctors and other salaried employees), and others (beggars, students, retired persons, disabled, unemployed etc.). However, per capita income is generally higher for those who do not take a MFI loan or participate in MFI programmes. This does not necessarily imply that taking loans from MFIs reduces per capita income due to the sample selection bias. About 93 per cent of the households are male headed, mainly due to the sample design where households in a village are selected randomly even though a majority of the MFI clients are female.

IV. Methodology

To assess microfinance one would like to compare the impact on borrowers compared to similar non-borrowers, but such comparison is problematic for a number of reasons. First, MFIs are not distributed across regions or households randomly due to endogenous programme placement where MFIs generally target poorer households, or the core clientele for the services of MFIs are poorer households. Second, there is a self selection problem, that is, whether an individual participates in the MFI programme is determined by herself, not by chance. Where the MFI programme is available, individuals sharing similar socio-cultural backgrounds (for example, education, age or religion) might have different levels of entrepreneurial skills and latent ability leading to different probabilities to their participating in a certain programme. Hence, it is essential to take into account the endogeneity or self-selection problems in assessing the impact of microfinance. Alternative estimators are employed to address these issues.

(1) Panel Data Model

Fixed effects (FE) model. First, we apply different versions of a household fixed effects model to take into account the amount of MFI general or productive loans (PSM or DID-PSM can consider only binary classification of participation status). The standard fixed effect model is estimated as:

$$W_{it} = \beta_0 + X_{it}\beta_1 + L_{it}\beta_2 + Y_t\beta_3 + \mu_i + \varepsilon_{it} \quad (1)$$

where W_{it} is the outcome variable (namely, log household income per capita, log food consumption per capita or women's BMI), X_{it} is a vector of variables of household and socio-economic characteristics as well as other control variables, and L_{it} is either a total amount of MFI loans or a vector consisting of MFI productive and non-productive loans (the sum is equal to the total amount of MFI loans). We are interested in the sign of coefficient on L_{it} , β_2 which represents the effects of MFI loan on the outcome variable.⁷ Y_t is a vector of year dummies to take account of time specific effects, μ_i is a household-specific unobservable fixed effect (for example, unobserved entrepreneurship), and ε_{it} is an error term, *i.i.d.* (see, for example, Greene, 2003). For the income equation, we use household characteristics (X_{it}), such as arable land and its square, age of the household head and its square, household size, sex of the household head, education of the head, occupational categories, and whether a household has access to electricity. For the equations for food consumption and BMI, we replace arable land and its square by a set of prices (for rice, potatoes and milk).

Fixed effects model with PSM (FE-PSM). Initial household characteristics as well as pre-existing socio-economic and area attributes are likely to influence the programme placement and the subsequent growth paths of outcome variables. Controlling for these potential sources of selection bias would bring us a more credible estimate of the policy effect. To deal with these sources of bias, we need to control for the initial conditions as well as time-varying factors that

would influence the programme placement and growth rates. One possible way of correcting for these biases is to use PSM to select appropriate counterfactuals from the sampled non-participants (Ravallion and Chen, 2005; Chen et al., 2008). Matching methods or PSM will construct the control groups that are as similar as possible except for the access to microfinance programmes. PSM will trim the sample of control group with propensity scores that do not overlap with those for the treatment groups. More specifically, we carry out PSM for each round and match the continuous participants for four rounds with non-participating ones in each round.⁸ Second, we drop all the households which are not matched, or outside the common support region.⁹ In order to control for the initial conditions and any time-varying factors, we have carried out the fixed-effects model for the reconstructed panel data in which participating households have been matched with controls.

Fixed effects (FE) model with control for initial characteristics. In the FE or FE-PSM estimation, some of the explanatory variables have either a linear time trend or little variation over time and they are swept away in the process of first-differencing. However, these variables may have a significant effect on the change in outcome variables and eliminating them from the model might bias the policy effect. To circumvent this problem, using only the data of the first and last rounds, we implement an alternate version of the fixed effects model where initial characteristics of households (for example, age of household head and its square; household size; sex of head of the household; education; occupation; access to electricity) are used along with the first differenced variables. The purpose of these models is also to correct any possible bias due to pre-existing initial heterogeneity of households and time-varying factors.

(2) DID-PSM

There is a huge empirical literature where the policy effects are estimated by PSM. The method is applied, in many cases, to cross-sectional data because of the limitations of IV models (for example, assuming linearity; requiring a valid instrument; sensitivity of the results to specifications). PSM matches a participating household in MFIs with a non-participating household by using the propensity score, the estimated probability of participating in the microfinance programmes. We can then obtain average treatment effect (ATT) of the policy by comparing the averages of outcome variables for participants and non-participants. In PSM, the first stage specifies a function matching the proximity of one household to another in terms of household characteristics and then households are grouped to minimise the distance between matched cases in the second stage (Foster, 2003). Rosenbaum and Rubin (1983) proposed statistical matching using the propensity score, the predicted probability that an individual receives the treatment of interest to make comparisons between individuals with the treatment and those without. Models and methodological issues for propensity score matching estimation are discussed in, for example, Becker and Ichino (2002), Dehejia (2005), Dehejia and Wahba (2002), Heckman et al. (1997), Ravallion (2008), Smith and Todd (2005), and Todd (2008).¹⁰ In the first stage logit model of PSM, we include the same set of explanatory variables which we use for the panel data model as well as (i) number of village money lenders and (ii) distance from nearest 'Upzilla', the business and administrative hub where most of the local services including marketing and financial are available.

While there are some advantages in using PSM to estimate the impact of policy, the derived impact depends on the variables used for matching and the quantity and quality of available data and the procedure to eliminate any sample selection bias based on observables (Ravallion, 2008). If there are important unobservable variables in the model, the bias is still likely to remain in the estimates. For example, if the selection bias based on unobservables counteracts that based on observables, then eliminating only the latter bias may increase aggregate bias. The replication studies comparing non-experimental evaluations, such as PSM, with experiments for the same programmes do not appear to have found such an example in practice (Heckman et al., 1997;

Ravallion, 2008). However, there may be systematic differences between participants and non-participant outcomes even after conditioning on household's observable characteristics, which could lead to the violation of the identification condition required for PSM (Smith and Todd, 2005). Because bias cannot be completely eliminated if there are important unobservable variables in the model, the results of PSM for cross-sectional data will have to be interpreted with caution. Therefore, the present study reports the PSM results in Online Appendix 3 and provides only a summary of the results.

To overcome the limitations of PSM using cross-sectional data, we apply the DID-PSM method which utilises the longitudinal nature of the data. The DID-PSM estimator requires, as specified by Smith and Todd (2005):

$$E(W_{0i}^t - W_{0i}^{t'} | p_i(X_i), D_i = 1) = E(W_{0i}^t - W_{0i}^{t'} | p_i(X_i), D_i = 0)$$

where t and t' are time periods (where $t = 1$ and $t' = 0$, or after and before the programme). W_{0i}^t is the outcome at time t for non-participant, $p_i(X_i)$ is a propensity score, the probability of participation at time t , and D_i is whether a household participated in a microfinance programme between t' and t (1 if participated, 0 otherwise). In the PSM applied to the cross-section data, the mean of the outcome of a household at a particular point of time is compared between participants and non-participants conditional on the probability of participation estimated by observable household characteristics, while in the DID-PSM, the time-series or temporal *change* of outcome of a household is compared at time t (after the programme) conditional on the propensity score. The results of the latter are *not* subject to the existence of unobservable household characteristics in the model. In our context, DID-PSM implies that PSM is applied to 'the first difference' (from t' to t) of the outcome variable (for example, log per capita income) of a household with access to MFI loans at t , but not at t' , the previous round, is compared with that of a household with the same characteristics (with respect to the propensity score), but without any access to MFI loans at both t' and t , along the lines of Smith and Todd (2005).

V. Results

(1) Results of Fixed Effects Models

Tables 1a, 1b, and 1c report the results of different versions of fixed effects models where we estimate either the effect of MFI general (total), productive and non-productive loans on log household income per capita, log food consumption per capita, and BMI of a female member.

The results of the simple fixed effects model show that MFI general loans tend to significantly increase household income (column 1 of Table 1a). If the MFI loan is disaggregated into the productive component and the non-productive component (column 4), it is found that the positive effect of the total loan is associated only with the productive component. In fact, the non-productive component tends to reduce household income per capita. We obtain similar results for the fixed effects model with PSM and with control for initial characteristics (columns 2, 3, 5 and 6). That is, results are robust to use of alternative models in which initial household characteristics are taken into account. However, the magnitude of these effects is not so large – a 100 per cent increase in loan size only raises household income per capita by 0.51 per cent to 0.54 per cent on average, other things being equal, whereas a 100 per cent increase in productive loan size raises household income per capita by 0.69 per cent to 1.09 per cent on average.

The non-productive component is positive and significant and the productive component is non-significant in the case where food consumption is estimated in Table 1b (columns 7 and 10). The results are once again similar in the cases where alternative versions of fixed-effects model are used (columns 8, 9, 11 and 12). MFI general loan has a significant and positive effect on food consumption; a 100 per cent increase in total loan raises household food

Table 1a. Panel data models for income

	(1)	(2)	(3)	(4)	(5)	(6)
	log household income per capita					
Dependent variable Model chosen	Fixed-effects		Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
Explanatory variables	Fixed-effects	with PSM	control for initial characteristics	Fixed-effects	with PSM	control for initial characteristics
MFI loan amount (aggregate) (log)	0.0051* ¹ (2.37)	0.0054* (2.46)	0.0054 (1.59)	—	—	—
MFI's productive loan amount (log)	—	—	—	0.0069** (3.22)	0.0072** (3.30)	0.0109** (3.08)
MFI's non-productive loan amount (log)	—	—	—	-0.0054* (-2.22)	-0.0053* (-2.17)	-0.0079+ (-1.78)
Arable land area (log)	0.318 (0.90)	0.284 (0.80)	0.021* (1.66)	0.321 (0.91)	0.284 (0.80)	0.0207 (1.61)
Initial arable land area (log)	—	—	0.704 (0.95)	—	—	0.683 (0.92)
Arable land area ² (log)	-0.152 (-0.86)	-0.135 (-0.75)	—	-0.153 (-0.86)	-0.135 (-0.76)	—
Initial arable land area ² (log)	—	—	-0.360 (-0.97)	—	—	-0.350 (-0.94)
Age of the head of the hh	0.00146 (0.86)	0.0010 (0.58)	0.0015 (0.56)	0.00145 (0.86)	0.0010 (0.58)	0.0014 (0.52)
Initial age of the head of the hh	—	—	0.023* (2.43)	—	—	0.024 (2.51)
Age_squared	-5.54e-06 (-1.13)	-4.71e-06 (0.95)	-6.02e-06 (0.87)	-5.58e-06 (-1.14)	-4.71e-06 (0.96)	-5.69e-06 (-0.82)
Initial age_squared	—	—	-0.0002* (-2.02)	—	—	-0.0002 (2.10)
Household size	-0.025** (-4.73)	-0.024** (-4.56)	-0.037** (-5.30)	-0.0251** (-4.75)	-0.024** (-4.59)	-0.037** (-5.34)
Initial household size	—	—	0.059** (6.28)	—	—	0.059 (6.34)**
Sex of head of household (female or not)	-0.308** (-5.17)	-0.301** (-5.01)	-0.348** (-4.30)	-0.313** (-5.25)	-0.306** (-5.09)	-0.357** (-4.42)

(continued)

Table 1a. (Continued)

	(1)	(2)	(3)	(4)	(5)	(6)
	log household income per capita					
Dependent variable Model chosen	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
Explanatory variables						
Initial sex of head of household	-	-	0.059 (6.28)**	-	-	-0.260** (2.56)**
Education of head of household	0.0622 (1.57)	0.062 (1.53)	0.067 (1.98)*	0.0611 (1.54)	0.061 (1.50)	0.069 (2.05)*
- completed primary school	0.0834 (1.59)	0.0771 (1.43)	-	0.0816 (1.56)	0.0753 (1.40)	-
Education of head of household	-0.0684 (-0.64)	-0.063 (-0.58)	-	-0.0666 (-0.62)	-0.062 (-0.57)	-
- completed secondary school	-	-	-	-	-	-
Education of head of household	-	-	0.030 (0.56)	-	-	0.033 (0.61)
- completed higher education	-	-	0.121* (2.15)	-	-	0.117* (2.10)
Initial education of head	-	-	0.431 (3.49)**	-	-	0.420 (3.41)**
- completed primary school	-0.228** (-3.93)	-0.245** (-4.18)	0.011 (1.21)	-0.225** (-3.89)	-0.243** (-4.14)	0.012 (1.31)
Initial education of head	-0.110+ (-1.68)	-0.132* (1.98)	-	-0.105 (-1.60)	-0.136+ (1.90)	-
- completed secondary school	-0.125* (-2.08)	-0.141* (-2.32)	-	-0.121* (-2.01)	-0.136* (-2.25)	-
Initial education of head	0.00533 (0.09)	-0.010 (-0.18)	-	0.00744 (0.13)	-0.008 (-0.14)	-
- completed higher education	-0.0572 (-0.87)	-0.068 (1.02)	-	-0.0526 (-0.80)	-0.063 (0.95)	-
Farmer	-0.146* (-2.57)	-0.161** (-2.80)	-	-0.141* (-2.49)	-0.156** (-2.71)	-
Agricultural wage labourer	-	-	0.063 (0.83)	-	-	0.066 (0.86)
Non-agricultural wage labourer	-	-	-0.062 (0.77)	-	-	-0.066 (0.81)
Small business	-	-	-	-	-	-
Professionals	-	-	-	-	-	-
Others	-	-	-	-	-	-
Farmer (Initial)	-	-	-	-	-	-
Agricultural wage labourer (Initial)	-	-	-	-	-	-

(continued)

Table 1a. (Continued)

	(1)	(2)	(3)	(4)	(5)	(6)
Dependent variable Model chosen	log household income per capita					
Explanatory variables	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
Non-agricultural wage labourer (Initial)	-	-	-	-	-	-
Small business (Initial)	-	-	-0.219** (2.94)	-	-	-0.208** (2.80)
Professionals (Initial)	-	-	-0.091 (0.92)	-	-	-0.095 (0.96)
Others (Initial)	-	-	0.063 (0.65)	-	-	0.063 (0.65)
Whether a household has electricity or not	0.0830** (3.12)	0.0845** (3.15)	0.0731 (1.63)	0.0840** (3.16)	0.0854** (3.18)	0.0703 (1.57)
Whether a household has electricity or not (Initial)	-	-	0.006 (0.12)	-	-	0.009 (0.17)
Price of rice (log)	-	-	-	-	-	-
Price of potatoes (log)	-	-	-	-	-	-
Price of milk (log)	-	-	-	-	-	-
Whether in 1998–1999	0.0936** (5.35)	0.0899** (5.09)	-	0.102** (5.77)	0.0985** (5.50)	-
Whether in 1999–2000	0.189** (10.44)	0.190** (10.36)	-	0.195** (10.70)	0.195** (10.61)	-
Whether in 2004–2005	0.446** (19.06)	0.443** (18.67)	-	0.451** (19.24)	0.449** (18.85)	-
Constant	6.445 (59.59)	6.471 (58.66)	0.176 (0.73)	6.449** (59.72)	6.475 (58.78)	-0.192 (0.80)
Observations	10,388	10,076	2,484	10,388	10,388	2,484
Number of hhid	2,669	2,545	1,242	2,669	2,545	1,242
Joint significance	F(20,7699) 39.46**	F(20,7511) 38.52**	F(24,2459) 7.71**	F(21,7698) 38.01**	F(21,7510) 37.11**	F(25,2458) 7.79**

Notes: *t* values in brackets: ** significant at 1 per cent; * significant at 5 per cent; + significant at 10 per cent.

Table 1b. Panel data models for food consumption

	(7)	(8)	(9)	(10)	(11)	(12)
	log food consumption per capita					
Dependent variable Model chosen	log food consumption per capita					
Explanatory variables	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
MFI loan amount (aggregate) (log)	0.0052+ ¹ (1.88)	0.0048+ (1.70)	0.0102** (2.77)**	—	—	—
MFI's productive loan amount (log)	—	—	—	0.00213 (0.77)	0.00177 (0.63)	0.00053 (0.01)
MFI's non-productive loan amount (log)	—	—	—	0.00747* (2.24)	0.00742* (2.21)	0.0111* (2.35)
Arable land area (log)	—	—	—	—	—	—
Initial arable land area (log)	—	—	—	—	—	—
Arable land area ² (log)	—	—	—	—	—	—
Initial arable land area ² (log)	—	—	—	—	—	—
Age of the head of the hh	—0.00217 (-1.10)	-0.00154 (-0.76)	-0.00081 (-0.28)	-0.00222 (-1.12)	-0.00159 (-0.78)	-0.00083 (-0.29)
Initial age of the head of the hh	—	—	0.0079 (0.78)	—	—	0.0073 (0.78)
Age_squared	2.05e-07 (0.036)	-9.44e-07 (-0.17)	-1.79e-06 (-0.25)	3.71e-07 (0.07)	-7.75e-07 (0.14)	-1.26e-06 (-0.17)
Initial age_squared	—	—	-0.0001 (-1.07)	—	—	-0.0001 (-0.99)
Household size	0.0504** (8.79)	0.0501** (8.66)	0.0336** (4.54)	0.0505** (8.82)	0.0503** (8.69)	0.0350** (4.73)
Initial household size	—	—	0.1753** (17.36)	—	—	0.1738** (17.18)
Sex of head of household (female or not)	0.00629 (0.092)	0.00829 (0.12)	0.0619 (0.74)	0.0120 (0.18)	-0.0023 (-0.03)	0.0679 (0.81)
Initial sex of head of household	—	—	0.009 (0.08)	—	—	0.0139 (0.13)

(continued)

Table 1b. (Continued)

	(7)	(8)	(9)	(10)	(11)	(12)
	log food consumption per capita					
Dependent variable Model chosen	Fixed-effects		Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
Explanatory variables	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
Education of head of household	0.0405 (0.88)	0.0441 (0.94)	0.0314 (0.88)	0.0419 (0.91)	0.045 (0.97)	0.0307 (0.86)
– completed primary school	0.0123 (0.21)	–0.007 (0.12)	–	0.0109 (0.18)	–0.086 (–0.14)	–
Education of head of household	0.156 (1.36)	0.136 (1.17)	–	0.153 (1.34)	0.133 (1.15)	–
– completed higher education	–	–	–0.0750 (–1.30)	–	–	–0.0756 (–1.31)
Initial education of head	–	–	–0.0250 (–0.42)	–	–	–0.0269 (–0.45)
– completed secondary school	–	–	–0.1025 (–0.81)	–	–	–0.1023 (–0.81)
– completed higher education	–	–	0.005 (0.53)	–0.0220 (–0.32)	–0.023 (–0.33)	–0.004 (0.44)
Farmer	–0.0202 (–0.30)	–0.0211 (–0.31)	–	–	–	–
Agricultural wage labourer	0.162* (2.07)	0.159* (2.01)	–	0.157* (2.00)	0.154+ (1.94)	–
Non-agricultural wage labourer	0.0541 (0.77)	0.0458 (0.68)	–	0.0487 (0.69)	0.0432 (0.61)	–
Small business	0.0563 (0.82)	0.0518 (0.75)	–	0.0542 (0.79)	0.0500 (0.72)	–
Professionals	–0.0821 (–1.07)	–0.0874 (–1.130)	–	–0.0864 (–1.12)	–0.0917 (–1.18)	–
Others	0.0343 (0.51)	0.0238 (0.350)	–	0.0304 (0.45)	0.0204 (0.30)	–
Farmer (Initial)	–	–	–0.1735+ (–1.93)	–	–	–0.17658 (–1.96)
Agricultural wage labourer (Initial)	–	–	–0.2096* (–1.97)	–	–	–0.2013* (–1.89)+
Non-agricultural wage labourer (Initial)	–	–	–0.1548 (–1.50)	–	–	–0.1412 (–1.36)

(continued)

Table 1b. (Continued)

Dependent variable Model chosen	log food consumption per capita					
	(7)	(8)	(9)	(10)	(11)	(12)
Explanatory variables	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
Small business (Initial)	—	—	-0.094 (-1.06)	—	—	-0.094 (-1.05)
Professionals (Initial)	—	—	—	—	—	—
Others (Initial)	—	—	-0.062 (-0.58)	—	—	-0.061 (-0.57)
Whether a household has electricity or not	-0.00926 (-0.29)	-0.00930 (-0.28)	0.0039 (0.08)	-0.00884 (-0.27)	-0.009 (-0.26)	0.0068 (0.14)
Whether a household has electricity or not (Initial)	—	—	0.0275 (0.51)	—	—	0.0279 (0.52)
Price of rice (log)	-0.0778 (-0.38)	-0.0668 (-0.32)	0.2213 (0.80)	-0.0703 (-0.35)	-0.0617 (-0.30)	0.2628 (0.95)
Price of potatoes (log)	0.260** (3.60)	0.260** (3.60)	0.488** (4.59)	0.262** (3.63)	0.265** (3.63)	0.4968** (4.66)
Price of milk (log)	-0.0287 (-0.80)	-0.027 (-0.75)	-0.064 (-1.53)	-0.0271 (-0.75)	-0.026 (-0.70)	-0.063 (-1.48)
Whether in 1998–1999	—	—	—	—	—	—
Whether in 1999–2000	-0.220** (-4.08)	-0.224** (-4.13)	—	-0.228** (-4.22)	-0.232** (-4.27)	—
Whether in 2004–2005	-0.275** (-4.71)	-0.279** (-4.72)	—	-0.283** (-4.85)	-0.288** (-4.85)	—
Constant	5.438** (8.44)	5.399 (8.26)	-0.375 (4.93)	5.415** (8.40)	5.382 (8.23)	-1.398 (5.00)
Observations	5,991	5,812	2,174	5,991	5,812	2,174
Number of hhid	2,634	2,519	1,087	2,634	2,519	1,087
Joint significance	F(20,3337) 8.196**	F(20,3273) 7.88**	F(24,2149) 20.71**	F(21,3336) 7.92**	F(21,3272) 7.64**	F(24,2148) 19.77**

Notes: *t* values in brackets: ** significant at 1 per cent; * significant at 5 per cent; + significant at 10 per cent.

Table 1c. Panel data models for women's BMI

Dependent variable Model chosen	Women's BMI					
	(13)	(14)	(15)	(16)	(17)	(18)
Explanatory variables	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
MFI loan amount (aggregate) (log)	0.0136 (1.09)	0.0130 (1.04)	0.0004 (0.62)	—	—	—
MFI's productive loan amount (log)	—	—	—	0.00509 (0.41)	0.00555 (0.45)	0.00017 (0.28)
MFI's non-productive loan amount (log)	—	—	—	0.0442** ¹ (2.87)	0.0443** (2.78)	0.0017* (2.30)
Age of the head of the hh	0.00382 (0.40)	0.00322 (0.33)	-0.00030 (0.62)	0.00319 (0.34)	0.00261 (0.27)	-0.00030 (0.56)
Initial age of the head of the hh	—	—	-0.0029 (-1.60)	—	—	-0.0027 (-1.48)
Age_squared	-1.59e-05 (-0.71)	-1.43e-05 (-0.63)	-1.55e-05 (-0.13)	-1.43e-05 (-0.64)	-1.28e-05 (-0.56)	-1.76e-07 (-0.15)
Initial age_squared	—	—	0.00002 (1.17)	—	—	0.00003 (1.07)
Household size	-0.074** (-2.66)	-0.074** (-2.66)	-0.0042** (-2.96)	-0.074** (-2.66)	-0.074** (-2.66)	-0.0041** (-2.94)
Initial household size	—	—	0.0039* (2.16)	—	—	0.0036* (2.01)
Sex of head of household (female or not)	-0.343 (-1.11)	-0.333 (-1.06)	-0.0278+ (-1.81)	-0.317 (-1.03)	-0.308 (-0.98)	-0.0270+ (-1.76)
Initial sex of head of household	—	—	-0.1320** (-4.21)	—	—	-0.1299** (-4.15)
Education of head of household - completed primary school	0.284 (1.42)	-0.277 (-1.37)	0.002 (0.32)	-0.291 (-1.46)	-0.284 (-1.41)	0.002 (0.26)
Education of head of household - completed secondary school	-0.0322 (-0.12)	0.018 (0.07)	—	-0.0624 (-0.24)	0.011 (0.04)	—
Education of head of household - completed higher education	0.498 (0.84)	0.354 (0.59)	—	0.438 (0.74)	0.294 (0.49)	—

(continued)

Table 1c. (Continued)

	(13)	(14)	(15)	(16)	(17)	(18)
	Women's BMI					
Dependent variable Model chosen			Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
Explanatory variables	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
Initial education of head	-	-	0.023**	-	-	0.023**
- completed primary school	-	-	(2.45)	-	-	(2.49)
Initial education of head	-	-	0.010	-	-	0.010
- completed secondary school	-	-	(1.04)	-	-	(1.04)
Initial education of head	-	-	0.012	-	-	0.013
- completed higher education	-	-	(0.56)	-	-	(0.61)
Farmer	-0.251	-0.294	-1.66e-6	-0.275	-0.318	-1.71e-6
	(-0.90)	(-1.03)	(-0.00)	(-0.98)	(-1.12)	(-0.11)
Agricultural wage labourer	-0.352	-0.385	-	-0.392	-0.420	-
	(-1.09)	(-1.18)	-	(-1.21)	(-1.29)	-
Non-agricultural wage labourer	-0.299	-0.337	-	-0.346	-0.383	-
	(-1.02)	(-1.14)	-	(-1.18)	(-1.30)	-
Small business	-0.297	-0.329	-	-0.324	-0.354	-
	(-1.03)	(-1.14)	-	(-1.13)	(-1.23)	-
Professionals	-0.691*	-0.703*	-	-0.739*	-0.749*	-
	(-2.13)	(-2.15)	-	(-2.28)	(-2.29)	-
Others	-0.246	-0.281	-	-0.288	-0.321	-
	(-0.88)	(-0.100)	-	(-1.03)	(-0.14)	-
Farmer (Initial)	-	-	0.015	-	-	0.015
	-	-	(0.97)	-	-	(0.94)
Agricultural wage labourer (Initial)	-	-	0.031	-	-	0.030
	-	-	(1.72)+	-	-	(1.70)+
Non-agricultural wage labourer (Initial)	-	-	0.018	-	-	0.019
	-	-	(1.02)	-	-	(1.07)
Small business (Initial)	-	-	0.021	-	-	0.020
	-	-	(1.32)	-	-	(1.25)
Professionals (Initial)	-	-	0.037	-	-	0.036
	-	-	(1.96)*	-	-	(1.93)+
Others (Initial)	-	-	-	-	-	-

(continued)

Table 1c. (Continued)

	(13)	(14)	(15)	(16)	(17)	(18)
	Women's BMI					
Dependent variable Model chosen			Fixed-effects: control for initial characteristics			Fixed-effects: control for initial characteristics
Explanatory variables	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics	Fixed-effects	Fixed-effects with PSM	Fixed-effects: control for initial characteristics
Whether a household has electricity or not	0.193 (1.35)	0.196 (1.36)	0.017* (2.14)	0.189 (1.32)	0.191 (1.34)	0.016* (2.10)
Whether a household has electricity or not (Initial)	—	—	0.016* (1.81)	—	—	0.016+ (1.76)
Price of rice (log)	-0.394 (-0.43)	-0.310 (-0.34)	0.016 (1.81)+	-0.319 (-0.35)	-0.244 (-0.26)	-0.013 (0.30)
Price of potatoes (log)	-0.872* (-2.50)	-0.870* (-2.25)	-0.043* (-2.51)	-0.843* (-2.42)	-0.842* (-2.41)	-0.041* (-2.43)
Price of milk (log)	0.371** (2.70)	0.403** (2.89)	0.018** (2.77)	0.379** (2.76)	0.411** (2.95)	0.019** (2.80)
Whether in 1998–1999	—	—	—	—	—	—
Whether in 1999–2000	—	—	—	—	—	—
Whether in 2004–2005	—	—	—	—	—	—
Constant	1.965** (7.21)	1.947** (7.11)**	1.947** (7.11)**	1.915** (6.99)	1.901** (6.92)**	1.947** (7.11)**
Observations	20.98 (7.18)	20.70 (7.07)	0.260 (5.17)	20.72 (7.10)	20.47 (7.07)	0.251 (5.00)
Number of hhid	3,988	3,881	1,532	3,988	3,881	1,532
Joint significance	2,444	2,349	766	2,444	2,349	766
	F(19,1525) 28.82**	F(19,1513) 28.51**	F(24,1507) 2.91**	F(20,1524) 27.87**	F(20,1512) 27.55**	F(25,1506) 3.01**

Notes: *t* values in brackets: ** significant at 1 per cent; * significant at 5 per cent; + significant at 10 per cent.

consumption per capita by 0.52 per cent to 1.02 per cent on average, other things being equal. On the other hand, 100 per cent increase in non-productive loan increases household food consumption per capita by 0.74 per cent to 1.11 per cent on average, other things being equal.

While the aggregate component of MFI loans is not a significant determinant of women's BMI in any version of fixed-effects models (columns 13, 14 and 15, Table 1c), non-productive loans show a significant and positive effect on women's BMI as in the case of food consumption (columns 16, 17 and 18). The absolute impact seems substantial as, for example, 10 per cent increase in non-productive loans raises women's BMI by 0.44 points in columns 16 and 17, while it is only 0.017 in column 18 where initial household characteristics are included in the model. The results are different from those of DID-PSM to be discussed in the next sub-section, but it is conjectured that having access to a larger amount of the non-productive component of MFI loans, rather than simply accessing MFI loans, is important in raising BMI for women.

(2) Results of DID-PSM¹¹

The results of the logit model (the first stage of DID-PSM) show the determinants of access to MFI general loans or loans for productive purposes. A full set of the results as well as explanations are provided in Online Appendix 2. Table 2 presents the final results of DID-PSM. It is noted that after controlling for the propensity score, DID-PSM compares *the first differences* of, for example, log income for the households which access MFI loans in the present round but *did not* in the previous round, and those which have never accessed MFI loans. Because the objective variable is in logs, the policy (or average treatment) effect denotes the growth of household income per capita (or food consumption/ women's BMI) achieved by accessing general (or productive) loans. While DID-PSM is superior to PSM in correcting for sample selection biases, because of the relatively small sample size of treatment groups in our context, the estimated average treatment effect tends to be generally insignificant. Case (a) is where DID-PSM is applied to see if household access to MFI general loans increases the growth of household income per capita, food consumption, and women's BMI. Only a significant policy effect is observed for food consumption per capita *growth* from 1999–2000 to 2004–2005. That is, a household which had access to MFI loans in 2004–2005, but not in 1999–2000 had 10.4 per cent higher per capita food consumption growth on average than the household with the same characteristics (in terms of propensity score) which did not access MFI loans in either of these years. It is noted that the former (new participants in 2004–2005) did not see an increase in their household income in 2004–2005. Case (b) considers household access to MFI productive loans, but the policy effects are insignificant.

Though the average treatment effects are statistically insignificant except one case in Table 2 and the effects of loans on household income growth appears negative in the last period (1999–2000 to 2004–2005), the effects on food consumption remained positive in the last period. To see why, we have disaggregated DID-PSM by four income groups, that is, 0–25 per cent, 25–50 per cent, 50–75 per cent and 75–100 per cent of household per capita income of the first round. First, the average treatment effects of general loan on food consumption growth of relatively poor income groups (0–25% and 25–50%) are consistently positive (with the effects statistically significant for the 25–50% group for both '1997–1998 to 1999–2000' and '1999–2000 to 2004–2005'), while the effects on relatively richer income groups (50–75% and 75–100%) become negative and insignificant for 1999–2000 to 2004–2005. That is, the effect of MFI loans in increasing food consumption growth was strong for poorer groups, confirming the poverty-reducing role of a MFI general loan. Second, the effects of MFI general loans on household income are insignificant for most of the groups for all the cases (four periods) except one case where the loans had a significant and negative average impact on income growth of the 50–75 per cent group for 1999–2000 to 2004–2005.

Table 2. Effects of microfinance loans on growth of household income, food consumption and BMI (DID-Propensity Score Matching: Kernel Matching^{*3,4,5})

Model	Log per capita household income (mean) or first difference of log per capita household income		Policy effect (A-B)	(t value) ^{*1,2}	No. of obs.
	With access to MFI loans: A	Without access to MFI loans: B			
Case (a) Whether a household has access to MFI loans					
1. Growth rate of household income per capita					
1997-1998 to 1998-1999	0.09883	0.07449	0.02434	(0.38)	Treat: 140, Control: 1081
1998-1999 to 1999-2000	0.12951	0.1007	0.02881	(0.43)	Treat: 151, Control: 1270
1999-2000 to 2004-2005	0.20182	0.26111	-0.05929	(-1.14)	Treat: 424, Control: 1250
2. Growth rate of food consumption per capita					
1997-1998 to 1999-2000	-0.31527	-0.4055	0.09026	(1.49)	Treat: 144, Control: 1061
1999-2000 to 2004-2005	0.36292	0.25854	0.10438	(2.25)*	Treat: 406, Control: 1171
3. Change of BMI of a woman (spouse of household head or household head)					
1997-1998 to 2004-2005	-0.07358	-0.0402	-0.03341	(-0.27)	Treat: 102, Control: 357
Case (b) Whether a household has access to MFI productive loans					
1. Growth rate of household income per capita					
1997-1998 to 1998-1999	0.09876	0.06876	0.03	(0.14)	Treat: 163, Control: 1180
1998-1999 to 1999-2000	0.10625	0.08882	0.01743	(0.33)	Treat: 187, Control: 1435
1999-2000 to 2004-2005	0.23062	0.25141	-0.02079	(-0.45)	Treat: 400, Control: 1320
2. Growth rate of food consumption per capita					
1997-1998 to 1999-2000	-0.31603	-0.398	0.08197	(1.04)	Treat: 113, Control: 1092
1999-2000 to 2004-2005	0.32356	0.26423	0.05933	(1.13)	Treat: 404, Control: 1351
3. Change of BMI of a woman (spouse of household head or household head)					
1997-1998 to 2004-2005	-0.08243	-0.0408	-0.04159	(-1.25)	Treat: 97, Control: 404

Notes: ¹value is calculated by Bootstrapped Standard Errors for PSM (100 bootstrap replications).

²t values in brackets: **significant at 1 per cent; *significant at 5 per cent; †significant at 10 per cent.

³A common support condition is imposed by dropping treatment observations whose propensity score is higher than the maximum or less than the minimum propensity score of the controls.

⁴The bandwidth for kernel is set 0.05.

⁵The balancing property of explanatory variables is tested by the Stata command *psitest*. In each case, there is no statistically significant difference for *all* the explanatory variables for the treated households and the controls which have been matched.

VI. Concluding Observations

The main purpose of the present study is to examine whether microfinance reduced poverty – defined in terms of household income, food consumption and women’s BMI – in Bangladesh drawing upon the nationally representative household panel data covering four rounds, 1997–1998, 1998–1999, 1999–2000, and 2004–2005. Special attention was given to the issue of endogeneity by applying different versions of the fixed effects model as well as DID-PSM proposed by Smith and Todd (2005), following a recent contribution by Chemin (2008). Another contribution of the present study is that it distinguishes between the effects of different purposes of loans from microfinance institutions (MFIs) on household income, that is, whether loans were used for the purposes of enhancing agricultural productivity or for general purposes, such as consumption.

We applied household fixed-effects models with and without control for initial household characteristics to the panel data in order to estimate the effects of amount of aggregate, productive and non-productive loans. A positive and significant effect of the aggregate component of MFI loans is found for both household income and food consumption, but this is due to the positive effect of the productive component for income, and the non-productive component for food consumption. That is, income poverty tends to be alleviated by offering productive loans for households and consumption poverty is likely to be reduced by non-productive loans. It is also found that MFI non-productive loans will reduce BMI. These results are broadly consistent with the past studies which have confirmed the poverty reducing effects of microfinance programmes in Bangladesh (for example, Pitt and Khandker, 1998; Khandker, 2005; Chemin, 2008). DID-PSM confirms that the households which accessed MFI’s general loans in 2004–2005, but not in 1999–2000, had a higher food consumption growth than those which did not access microfinance loans in either of these years.

Whether microfinance actually reduced poverty in Bangladesh has been a highly controversial issue among both academics and policy-makers. It can be concluded by our results based on new household panel data that loans provided by microfinance institutions had significant poverty reducing effects particularly on income and consumption in Bangladesh, which is consistent with some of earlier studies using household data in the 1990s, for example, Pitt and Khandker (1998), Khandker (2005), and Chemin (2008). We did not find much evidence to support the critique of microfinance as an effective measure of poverty alleviation, such as Morduch (1998) and Roodman and Morduch (2009). In contrast to earlier works, our study has also implied that purposes of loans – whether they are used for productive or non-productive purposes – are important for predicting poverty-reducing outcomes of MFI loans and that tracking the effects of microfinance over the long period is crucial in impact evaluations.

Acknowledgements

We thank the managing editor, Oliver Morrissey, and two anonymous referees for useful comments that have greatly helped improve the article. We also acknowledge comments and advice from Samuel Annim, Thankom Arun, Raghav Gaiha, Shoji Nishijima, Takahiro Sato, and seminar participants at Kobe University, Japan. Only the authors are responsible for any errors.

Notes

1. Joint liability payment may not be imposed on the group, for example, in case of lending by Grameen Bank, but repayment performance of the group is closely monitored by the communities and the Bank. To maintain reputations in the community, a member has an incentive to build skills and work hard to keep repaying the instalments.
2. Results of propensity score matching (PSM) are reported in Online Appendix 3 bearing in mind the limitations.
3. Roodman and Morduch (2009) are critical of Pitt and Khandker (1998) but Pitt (2011a, b) provides a valid response to the critique.

4. The evidence for other countries is inconclusive, for example, Banerjee et al. (2010) for slum dwellers in Hyderabad, India; Karlan and Zinman (2009) for the Philippines; and Imai et al. (2010) for India in 2000.
5. While this distinction is important in evaluating microfinance programmes (for example, Imai et al., 2010), the results will have to be interpreted with caution because the funds are fungible, that is, there might be some cases where the borrowers use loans for a purpose different from the one initially specified by the lenders.
6. BMI may respond reasonably quickly to a loan-induced increase in income, but we include it as a measure on non-monetary poverty to capture female wellbeing.
7. We conducted fixed-effects IV estimation as a robustness check and the results (available on request) are broadly consistent with those reported here.
8. As PSM for cross-section data is based only on observables and cannot control for unobservables, DID-PSM is considered in the next sub-section.
9. We have used the Stata command *pscore* to identify common support in estimating fixed-effects PSM model. In carrying out DID-PSM as well as PSM, we have applied different commands, *psmatch2* and *ptest* and thus have obtained different ranges of common support for each round.
10. See Becker and Ichino (2002) for technical details of PSM. We adopt *Kernel Matching* for PSM and DID-PSM where all treated are matched with a weighted average of *all* controls with weights that are inversely proportional to the distance between the propensity scores of treated and controls. We also tried *Nearest Neighbour Matching* to take each treated unit and search for the control unit with the closest propensity score and have obtained broadly similar results. To save space, only the results based on *Kernel Matching* are presented.
11. A summary of policy effects derived by PSM applied for each cross-sectional component of the panel is in Online Appendix 3.

References

- Ahlin, C. and Townsend, R. (2007) Using repayment data to test across models of joint liability lending, *The Economic Journal*, 117, pp. F11–F51.
- Ahmed, S. (2007) Microfinance programmes in Bangladesh: experiences and issues, in: I. Simorangkir (ed.) *Macroeconomic Stability towards High Growth and Employment: Proceedings on an International Seminar held in Denpasar* (Bali, Indonesia).
- Armendáriz, B. and Morduch, J. (2005) *The Economics of Microfinance* (Cambridge, MA: The MIT Press).
- Banerjee, A., Duflo, E., Glennerster, R. and Kinnan, C. (2010) The miracle of microfinance? Evidence from a randomised evaluation. Department of Economics, Massachusetts Institute of Technology (MIT) Working Paper, June 2010.
- Bateman, M. and Chang, H. (2009) The microfinance illusion, mimeo, Cambridge, Faculty of Economics, University of Cambridge.
- BBS (2008) *Report on the Household Income and Expenditure Survey 2005* (Dhaka: Bangladesh Bureau of Statistics).
- Becker, S. and Ichino, A. (2002) Estimation of average treatment effects based on propensity scores. *The Stata Journal*, 2(4), pp. 358–377.
- Besley, T. and Coate, S. (1995) Group lending, repayment incentives and social collateral. *Journal of Development Economics*, 46(1), pp. 1–18.
- Chemin, M. (2008) The benefits and costs of microfinance: evidence from Bangladesh, *Journal of Development Studies*, 44(4), pp. 463–484.
- Chen, S., Mu, R. and Ravallion, M. (2008) Are there lasting impacts of aid to poor areas? Evidence from rural China, Policy Research Working Paper Series 4084 (Washington, DC: The World Bank).
- Dehejia, R. (2005) Practical propensity score matching: a reply to Smith and Todd. *Journal of Econometrics*, 125, pp. 355–364.
- Dehejia, R. and Wahba, S. (2002) Propensity score matching methods for nonexperimental causal studies, *Review of Economics and Statistics*, 84(1), pp. 151–161.
- Ehrbeck, T. (2006) Optimizing capital supply in support of microfinance industry growth. Presentation at microfinance investor roundtable, Washington, DC, 24–25 October. McKinsey & Co.
- Farashuddin, F. and Amin, N. (1998) Poverty alleviation and empowerment: an impact assessment study of BRAC's RDP – ten qualitative case studies. Mimeo (Dhaka: BRAC Research and Evaluation Division).
- Foster, M. (2003) Propensity score matching: an illustrative analysis of dose response. *Medical Care*, 41(10), pp. 1183–1192.
- Greene, W.H. (2003) *Econometric Analysis 5th Edition* (Upper Saddle River, NJ: Prentice-Hall).
- Heckman, J., Ichimura, H. and Todd, P. (1997) Matching as an econometric evaluation estimator. *Review of Economic Studies*, 64(4), pp. 605–654.
- Hulme, D. and Mosley, P. (1996) *Finance against Poverty* (London: Routledge).
- Imai, K.S., Arun, T. and Anim, S.K. (2010) Microfinance and household poverty reduction: new evidence from India. *World Development*, 38(12), pp. 1760–1774.
- Karlan, D. and Zinman, J. (2009) Expanding microenterprise credit access: using randomized supply decisions to estimate the impacts in Manila. Working Paper. Yale University, Dartmouth College, and Innovations for Poverty Action.

- Khandker, S.R. (2005) Microfinance and poverty: evidence using panel data from Bangladesh. *The World Bank Economic Review*, 19(2), pp. 263–286.
- Maddala, G.S. (1983) *Limited Dependent and Qualitative Variables in Econometrics* (Cambridge: Cambridge University Press).
- Montgomery, R., Bhattacharya, D. and Hulme, D. (1996) Credit for the poor in Bangladesh: the BRAC Rural Development Programme and the Government Thana Resource Development and Employment Programme, in: D. Hulme and P. Mosely (eds), *Finance against Poverty*, Vols. 1 and 2 (London: Routledge).
- Morduch, J. (1998) Does microfinance really help the poor? New evidence from flagship programs in Bangladesh. Mimeo, Department of Economics and HIID, Harvard University and Hoover Institution, Stanford University.
- Pitt, M. (2011a) Response to Roodman and Morduch's 'The Impact of Microcredit on the Poor in Bangladesh: Revisiting the Evidence'. Mimeograph, Brown University. Accessed at http://www.pstc.brown.edu/~mp/papers/Pitt_response_to_RM.pdf.
- Pitt, M. (2011b) Overidentification tests and causality: a second response to Roodman and Morduch. Mimeograph, Brown University. Accessed at <http://www.pstc.brown.edu/~mp/papers/Overidentification.pdf>.
- Pitt, M. and Khandker, S.R. (1998) The impact of group-based credit on poor households in Bangladesh: does the gender of participants matter? *Journal of Political Economy*, 106(5), pp. 958–996.
- PKSF (2006) *MAPs on Microcredit Coverage in Upazilas of Bangladesh* (Dhaka, Bangladesh: Palli Karma Sahayak Foundation).
- Pollin, R. (2007) Microcredit: false hopes and real possibilities. *Foreign Policy Focus*. Accessed at <http://www.fpif.org/fpiftxt/4323>.
- Ravallion, M. (2008) Evaluating anti-poverty programme, in: P. Schultz and J. Strauss (eds) *Handbook of Development Economics, Volume 4* (New York: North Holland), chapter 59.
- Ravallion, M. and Chen, S. (2007) China's (uneven) progress against poverty. *Journal of Development Economics*, 82(1), pp. 1–42.
- Roodman, D. and Morduch, J. (2009) The impact of microcredit on the poor in Bangladesh: revisiting the evidence. CGD Working Paper 174 (Washington, DC: Center for Global Development).
- Rosenbaum, P.R. and Rubin, D.B. (1983) The central role of the propensity score in observational studies for causal effects. *Biometrika*, 70(1), pp. 41–55.
- Smith, J.A. and Todd, P.E. (2005) Does matching overcome LaLonde's critique of nonexperimental estimators? *Journal of Econometrics*, 125, pp. 305–353.
- Todd, P.E. (2008) Evaluating social programs with endogenous program placement and selection of the treated, in: P. Schultz and J. Strauss (eds) *Handbook of Development Economics, Volume 4* (New York, North-Holland), chapter 60.
- Wood, G. and Sharif, I. (eds) (1997) *Who Needs Credit? Poverty and Finance in Bangladesh* (London: Zed Books).
- Zaman, H. (1998) Who benefits and to what extent? An evaluation of BRAC's micro-credit programme, D.Phil thesis, University of Sussex, UK.